

Turn Your Security Practice into a Certified Business Advantage

Cynomi doesn't just help you deliver security. It helps you prove it.

SPECTRA is the only MSP certification recognized by cyber insurers. Through SPECTRA certification, the security services you deliver through Cynomi are independently assessed and transformed into an insurer-recognized credential and business advantage that differentiates your practice, unlocks warranty-backed protection for clients, creates new revenue opportunities, and delivers measurable financial value.

With your Cynomi assessment data already in place, certification can be completed without additional audits, consultants, or months of preparation.

Up to \$1M

warranty coverage
per client

Up to 35%

client cyber
insurance savings

Up to 25%

cyber E&O cost
reduction

Hours

not weeks, to get
certified

This is what happens when security becomes more than protection. It becomes a business advantage.

✓ Validate Your Services

Most providers claim expertise.
Few can prove it.

Through Cynomi, your security services gain independent validation from SPECTRA, giving clients, prospects, and insurers confidence in the quality and maturity of your program.

Walk into every client conversation
with proof, not promises.

✓ Lower Insurance Costs

Security should improve financial
outcomes, not just reduce risk.

Certified partners help clients access preferential cyber insurance programs with premium reductions of up to 35% while reducing their own cyber E&O premiums by up to 25%, creating financial value for everyone involved.

Better security, proven externally,
rewarded financially.

✓ Grow Revenue & Retention

Use Cynomi to deliver value beyond
security outcomes.

Certification unlocks client warranties, stronger retention, increased close rates, and qualified leads from brokers, transforming security delivery from an operational service into a growth engine.

More value for clients. More
opportunities for your business.



"It's not only a promise, it's proof that our commitment to cyber resilience is real, and it's backed by leading insurers. On top of that, the cyber insurance discounts for us and our clients just made the case stronger"

-Donald Monistere, CEO General Informatics

Backed by Leading Carriers and Brokers

SPECTRA has been developed in partnership with cyber insurance carriers and brokers, including relationships with Lloyd's of London syndicates, Dual, and Ledgebrook, and is built on the same criteria participating carriers use in underwriting decisions. SPECTRA also works with major North American broker partners, including HUB International and RT Specialty, with live placements flowing today.



Certification Tiers at a Glance

MSPs are certified at Approved, Level 1, 2, or 3 based on the breadth and maturity of their managed services offering. Each tier is associated with a paid monthly program fee, unlocks higher tiers, larger cyber warranty pools, deeper insurance discounts, and qualified leads priority. Monthly pricing is proportional to the size of the managed service practice and the certification level achieved, with volume and performance-based discounts available.

	Approved (free assessment)	Level 1	Level 2	Level 3
Best for	MSPs entering the program; must reach Level 1 within 12 months	MSPs offering 24/7 SOC & MDR	Full stack; endpoint, email, backup	Mature MSPs; advanced network, DR, full-service
SpectraCare cyber warranty pool		\$100K included	\$250K included	\$500K included
Client cyber insurance discount	1 referral, up to 5%	Up to 15%	Up to 25%	Up to 35%
MSP cyber E&O insurance discount		Up to 25%	Up to 25%	Up to 25%
Referrals		Client referrals	Client referrals	Priority referrals

Every partner starts at SPECTRA Approved and has 12 months to reach Level 1. Assessment data already lives in Cynomi, so most partners move through certification in days, not weeks.



With Cynomi, the security services you already deliver can now be independently validated, financially rewarded, and commercially differentiated.

Protect your clients. Lower costs. Unlock new revenue opportunities.

Existing Cynomi Partners can get started at www.spectracyber.com/cynomi. New to Cynomi? Book a Demo [here](#).

About Cynomi

Cynomi is the agentic Security Growth Platform for service providers, powered by CISO Intelligence that delivers the decision-making logic of an experienced security leader embedded into every workflow. Purpose built for MSPs, MSSPs and consultancies, Cynomi helps service providers deliver, scale, and grow cybersecurity services across every client and every maturity level. By combining complete security program management with portfolio-level revenue insights, Cynomi turns cybersecurity into a repeatable, profitable growth engine that improves margins, standardizes delivery, strengthens client trust, and uncovers new recurring revenue opportunities. Partner with us at www.cynomi.com.